

Friday November 16, 2018 - Registration begins at 3 PM (Until 7PM) outside Exhibit Hall B

Saturday November 17, 2018

- 7:30 AM **Registration Open** outside Exhibit Hall B
- 8:30 AM **Doors Open**
- 9:20 AM National Anthem
- 9:25 AM Emcee, Ryan Stack Opening Announcements
- 9:30 AM – 1:15 PM **GENERAL SESSION**
- * **PHIL GUIDO**, Northeast Regional Director – The Few Things That Make The BIG Difference
 - * **DR. DANIEL WITKOWSKI, MD** - Why Everyone Needs Isotonix
 - * **PAM TORGERSON**, Executive Supervising Coordinator - How I Leverage Home Wellness Events In My Journey to Million Dollar Club Member
 - * **SARAH TUGENDER**, National Sales Manager for NutraMetrix
 - * **BIG AL YENTSCH** - The Posture and Attitude Needed to Approach People With the Business
 - * **JASON PELLAND** - MA WebCenters
 - * **SPECIAL GUEST: GARY ROGERS**, Director - Business Building Principles Essential to ALL UnFranchise Owners (Pt. 1 of 3)
 - * **LISA BROWN** - SHOP Financial
- 1:10 PM- 2:25 PM **LUNCH BREAK 1 hour 15 minutes**
- 2:00 PM- 5:30 PM **GENERAL SESSION**
- * **LYNN MITSCHKE, Director** - Cold Market Recruiting techniques Anyone Can Master
 - * **RECOGNITION AND AWARDS**
 - * **SUE PASQUAL, DIRECTOR OF TLS**
 - * **BRETT PORTELLI** - Profile of Success
 - * **SPECIAL GUEST: GARY ROGERS**, Director - Business Building Principles Essential to ALL UnFranchise Owners (Pt. 2 of 3)
 - * **RYAN STACK** - Closing Announcements

SATURDAY EVENING RECEPTIONS:

- 9:00 PM –12:30 AM **SATURDAY NIGHT DJ PARTY and KARAOKE CONTEST- ROTUNDA**
"Live DJ" open cash bar. Everyone is invited to network, dance and rock out. Larry Rogowsky will host a Karaoke Contest. Awards for the Top 3

SATURDAY EVENING BREAKOUTS:

Rhode Island Convention Center Main Stage Exhibit Hall A

- 6:15 - 7:15PM - **MA WEBCENTERS - JASON PELLAND**
7:25 - 8:25PM - **MOTIVES COSMETICS - KASIA SAJDYK**
8:30 - 9:30PM- **SHOP FINANCIAL - LISA BROWN**

Rhode Island Convention Center Junior Ballroom - Room 555 & 556

- 6:15 - 7:30PM - **TLS WEIGHT LOSS - SUE PASQUAL**
7:40 - 9:00PM - **NUTRAMETRIX HEALTH PROFESSIONAL PROGRAM - SARAH TUGENDER**

Sunday November 18, 2018

8:30 AM

Doors Open to Exhibit Halls for General Session

9:25 AM

Emcee Ryan Stack Opening Announcements

9:30 AM – 12:30 PM

GENERAL SESSION

- * **KASIA SAJDYK**, Motives Trainer; Motives Cosmetics
- * **LYNNE MITSCHKE**, Director - Conducting Effective Appointments and Closing the Loop
- * **KELLY WHITED**, Director - Easy Ways to Handle Obstacles and Objections
- * **CLAIRE & JACQUES HAMMEL** - Profile of Success
- * **SCOTT WONG** –Leveraging the Impact Events
- * **RICHARD DUONG, MARK BERNACCI AND ANDREA TINKOFF**, How to Get People to Lead to People to Find the Right One's
- * **PAM TORGERSON**, How You Can Create a TRIM TEA Explosion in YOUR Group

12:30 PM- 1:45 PM

LUNCH BREAK 1 hour 15 minutes

1:45 PM- 5:00 PM

- * **SARAH ROSE STACK**, MA Director of Business Integration - The Shopping Annuity and the Business, How to Tie it All Together
- * **Recognition and Awards**
- * **PHIL GUIDO and Northeast Region Local Coordinators**
- * **SPECIAL GUEST: GARY ROGERS**, Director - Business Building Principles Essential to ALL UnFranchise Owners - A Plan For YOUR Future Success